

### Being a Global University: a VC's Perspective

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University Workforce of the Future...Global Perspectives



### Why Internationalisation?

- To increase income, and to provide financial sustainability
- To increase presence and reputation globally
- To ensure student diversity in the cohort
- To create a more cosmopolitan learning environment







### How to Internationalise a University

## Bring the world to the University:

 bring international students and staff to the University

## Take the University to the world:

off-shore endeavours:
 Transnational Education
 Programs, Branch
 Campuses







## How long to reach the goal?

- Not likely to get rich quickly through international activities
- Significant upfront investments may be required
- Important to stay the distance to achieve financial growth in a way which is sustainable





### Benefits of Internationalisation

#### i) Tangible benefits:

- Income
- Growth in student load
- Access to new resources for research

### ii) Intangible benefits:

- Brand recognition
- Reputation for excellence
- Cosmopolitan culture

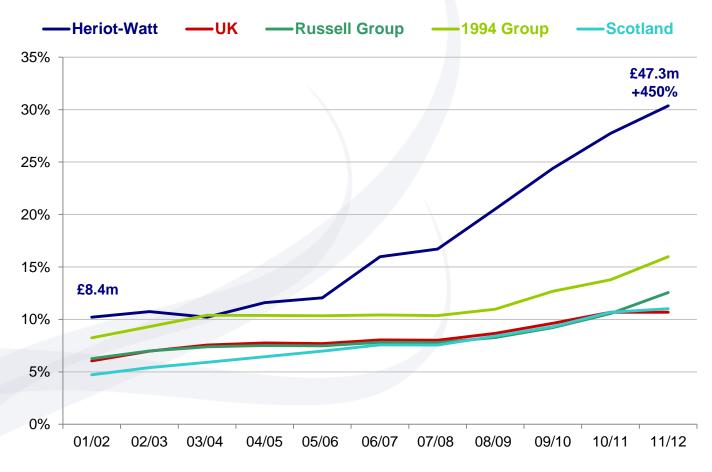






# Lessons from Heriot-Watt University and Edith Cowan University

#### International Fee Income Growth as a % of Total Income



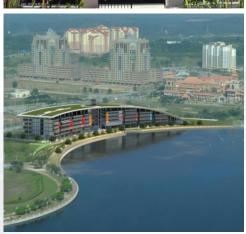
International Centre

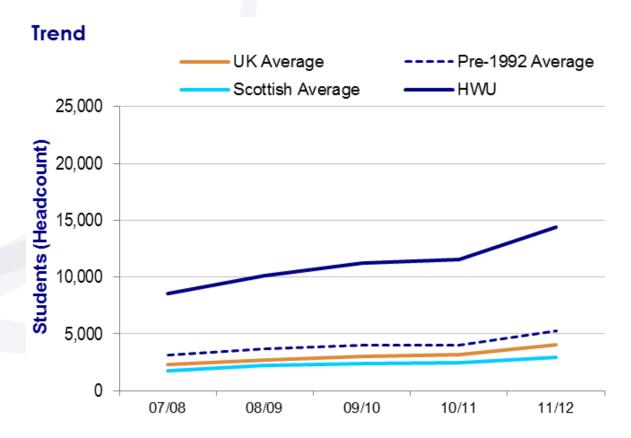


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## Transnational Education (Students Studying Outside the UK)









### ECU Strategic Plan 2017-2021: World Ready

#### Four Strategic Goals:

- Enhancing learning and teaching
- 2. Advancing research and knowledge translation
- 3. Growing internationalisation
- 4. Ensuring organisational sustainability

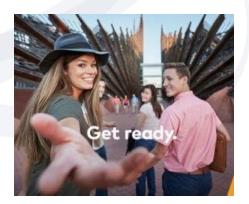




### Growing Internationalisation at ECU: HOW?

- Developing an international student recruitment model that sustainably grows onshore enrolments
- Developing strategic international partnerships and collaborations
- Expanding delivery in key offshore locations in a sustainable way
- Providing opportunities for domestic and international students to become world ready graduates









### Establishment of the University Pathway College

 Edith Cowan College: a joint venture between ECU and Navitas for delivering direct pathway programs to ECU on ECU campuses

in Joondalup and Mount Lawley

 Significant benefits to both parties; providing a platform for growth and opportunities for international students by developing new programs and pathways





### International Joint PhD Programs

- ECU has established joint PhD programs with major Chinese medical universities: Harbin Medical University, Capital Medical University, Nanjing Medical University
- The partnerships provide opportunities for international students to enrol at ECU and to seek financial support through government bodies such as the China Scholarship Council

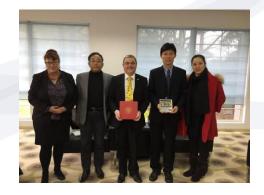




### **Exploring Branch Campus Opportunities**

Completing market research in global education hubs:

- Middle East (Dubai)
- South Asia (Colombo)
- South East Asia (Singapore)







### Major Student Mobility and Exchange Programs

Tokyo City University Australia Program (TAP)





 An innovative inbound study abroad model bringing 440+ Tokyo City University students to ECU in 2016 and 2017



### Tokyo City University Australia Program

 TAP provides opportunities for both TCU and ECU students to acquire cross-cultural knowledge through the Experiencing Australia and the Buddy Program







